



2017 Request for Proposals to Provide Direct Workforce Services for Adults, Dislocated Workers, and Youth and Serve as One-Stop Operator(s)

TIMELINE

On February 27, 2017, EKCEP published a solicitation for proposals to:

- Deliver Workforce Services to Adults, Dislocated Workers, and Youth
- Provide Business Services to Employers
- Serve as a One-Stop Operator in Eastern Kentucky's Kentucky Career Center Network

EKCEP chose to bid the One-Stop Operator function in combination with the Workforce Services functions because the two are closely interrelated.

Bidders were invited to designate the area in which they proposed to deliver services and serve as One-Stop Operator — allowing them to propose to serve anything from a single county up to EKCEP's entire 23-county area.

Notification of the RFP was sent to all current EKCEP contractors, the Kentucky Community and Technical College System, all Area Development Districts in the EKCEP service area, and private workforce contractors who have operations in or around Kentucky.

A non-mandatory bidder's conference was held on March 14, 2017, and attended by representatives of EKCEP's nine contractors that currently provide workforce services.

In late March, the Commonwealth of Kentucky issued policies that extended the definition of the role of One-Stop Operator and imposed additional requirements on the process for procuring One-Stop Operators. In response to this late guidance, EKCEP published a revised version of this RFP on April 3, 2017, and extended the deadline for responses. Notification of the revised version of the RFP was sent to the organizations on the original bidders list.

By the proposal deadline of April 17, 2017, nine proposals had been received. All were from EKCEP's current contractors.

RECOMMENDATIONS

EKCEP staff evaluated the proposals and developed recommendations to the Eastern Kentucky Workforce Innovation Board (EKWIB) for contract awards. Staff recommended that the EKWIB award contracts to provide Workforce Services and serve as One-Stop Operator to the nine respondents, which were the contractors that were that were currently providing workforce services in those counties. The recommendations were conditional, with final approval depending upon the successful negotiation of specific elements in each proposal that the staff identified. These negotiations took place between June 15 and June 30.

EKWIB ACTIONS

At its June 15, 2017 meeting, the EKWIB voted without any dissenting votes to accept the staff recommendations and award contracts to provide Workforce Services and serve as One-Stop Operators to the contractors currently providing workforce services in those counties. Successful negotiation of specific elements in each proposal identified by staff as concerns took place between June 15 and June 30. The contracts were implemented on July 1, 2017.

The contracts included an option for EKCEP to renew the contracts for the 2018-19 Program Year. That option was exercised by EKCEP.

CONTRACTORS SELECTED

The contractors selected by the EKWIB and the counties that they were contracted to serve are:

Contractor Name and Address: LKLP Community Action Council
398 Roy Campbell Drive, Hazard, KY 41701
Phone: 606-436-8853

Counties Served: Leslie, Knott, Letcher, Perry

NOTE: In serving Perry County, LKLP will serve as the One-Stop Operator for the only full-service comprehensive one-stop center in the EKCEP local area. The One-Stop Operator responsibilities awarded to other contractors will involve delivering the convening, coordinating, and collaboration functions for the workforce network partners in their service areas, rather than in a single one-stop location.

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Contractor Name and Address: Bell-Whitley Community Action Agency
P.O. Box 159, Pineville, KY 40977
Phone: 606-337-3044

Counties Served: Bell

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Contractor Name and Address: Big Sandy Area Community Action Program
230 Court Street, Paintsville, KY 41240
Phone: 606-789-3641

Counties Served: Floyd, Johnson, Magoffin, Martin, Pike

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Contractor Name and Address: Daniel Boone Community Action Agency
1535 Shamrock Road, Manchester, KY 40962
Phone: 606-598-4330

Counties Served: Clay, Jackson

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Contractor Name and Address: Gateway Community Action Agency
151 University Dr., West Liberty, KY 41472
Phone: 606-743-3133

Counties Served: Menifee, Morgan

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Contractor Name and Address: Harlan County Community Action Agency
319 Camden St., P.O. Box 1556, Harlan, KY 40831
Phone: 606-573-5335

Counties Served: Harlan

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Contractor Name and Address: KCEOC Community Action Partnership
P.O. Box 490, Barbourville, KY 40906
Phone: 606-546-3152

Counties Served: Knox

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Contractor Name and Address: Middle Kentucky Community Action Partnership
1137 Main St., Suite 107, Jackson, KY 41339

Phone: 606-666-5902

Counties Served: Breathitt, Lee, Owsley, Wolfe

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Contractor Name and Address: Northeast Kentucky Community Action Agency
21039 West US 60, Olive Hill, KY 41164

Phone: 606-286-4443

Counties Served: Carter, Elliott, Lawrence